



57th Annual General Meeting

Vancouver Racquets Club

Non-profit society
est. 1953

Our Club:

**Squash,
Badminton,
Fitness,
Social**

Our values:

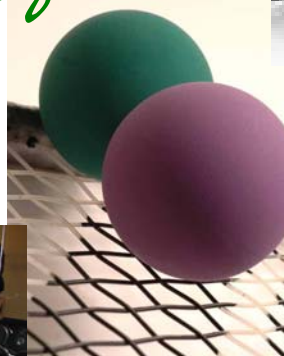
**Community Focused,
Affordable,
Athletic Excellence,
Fair Play,
Long Term Membership**

Vancouver Racquets Club



Badminton

Squash



Fitness

June 16, 2010

~ Members Use Only ~

57th Annual General Meeting

June 16, 2010

7:00 p.m.

Agenda

- 1. Call to order.**
- 2. Approve Agenda for the 57th Annual General Meeting**
- 3. Minutes of the 56th Annual General Meeting dated June 17, 2009
(pages 1-3)**
- 4. Auditor's Report (page 16-26)**
- 5. Appointment of Auditors**
- 6. President's Message (page 4-5)**
- 7. Vote on Vancity Loan**
- 8. Annual Reports of the Directors**
 - A. House (page 7)**
 - B. Badminton (page 8)**
 - C. Squash (page 9)**
 - D. Social (page 10)**
 - E. Communication (page 10)**
 - F. Fitness (page 11)**
 - G. Membership (page 12)**
- 9. Ratification of Directors' Actions**
- 10. Election of Directors and Officers**
- 11. Election of Planning Committee Members**
- 12. New Business**
- 13. Adjournment**

VANCOUVER RACQUETS CLUB
56TH ANNUAL GENERAL MEETING
JUNE 17, 2009

PRESENT:

Raymond Wong	President	Frank Price	Director at Large (Social)
Sarah Mackinnon	Vice President	Wayne Dalin	Director (Badminton)
Sylvia Males	Treasurer	Gregg Ashby	Past President
Robert Trepanier	Executive Director	Sanne Dryborough	Secretary

ABSENT:

Owen Smith	Director (Squash)	Geoff Falk	Director at Large (Social)
Allen Cheng	Director at Large (House)	Helen Lau	Director at Large (Badminton)
Gerry Takeuchi	Director at Large (Squash/Fitness)		

1. CALL TO ORDER

The Annual General Meeting was called to order at 7:05 p.m. A quorum was present. Members present were 45 from Badminton, 13 from Squash, and 1 from Fitness. Raymond welcomed every one and stated he hoped for a short meeting.

2. APPROVAL OF AGENDA

MOTION: Frank Price moved that the Agenda for the 56th Annual General meeting be approved. Seconded by Brian Covernton. Carried.

3. APPROVAL OF MINUTES OF THE 55TH ANNUAL GENERAL MEETING, JUNE 17, 2009

MOTION: Al Imrie moved that the Minutes of the 55th Annual General Meeting, dated June 18, 2009 be approved. Seconded by Jack Rogers. Carried.

4. TREASURER'S REPORT (page 5)

Sylvia went through her report stating that the VRC was in one of the strongest cash positions ever. This allows the Club to proceed with some of the capital improvements as identified by the Planning Committee. She also mentioned the great news that the Club had been awarded a \$100,000 grant from the BC Gaming Commission, and that we would be applying for a similar grant next year.

5. AUDITOR'S REPORT (PAGES 16-26)

George Danes from the auditors Grant Thornton LLP stated that there were no issues with the audit. Everything was fine. Simon Lai questioned why our fees were raised since we had extra cash. It was explained that the cash is for capital projects throughout the year. David Tsai asked about the capital grant.

6. APPOINTMENT OF AUDITORS

MOTION: Sylvia moved that Grant Thornton LLP be appointed auditors for the next year. Seconded by Marian Holoboff. Carried.

7. PLANNING REPORT (PAGE 6)

Sarah went through her report and explained which projects will be focused on for the next few years. The projects are divided into four phases based on priority and need for the club. She mentioned that we hope to be successful in our application for another Gaming grant next year. Bevan Moss asked about the Gaming Grant. David Leung asked how many quotes were sought for specific projects. Robert replied that at least 3 quotes were usually considered. David Tsai asked about Phase 4. It was explained that so far there has not been enough interest shown from members for donations. Ian Lau asked if the cost of the Seismic Upgraded Design Plans at \$45,000 was reasonable. Robert replied that it was. The club will get the full plans for the roof by July 8, 2009.

8. ANNUAL REPORTS OF THE DIRECTORS

A. HOUSE (Page 7)

There is a long list of repairs and improvements. Robert mentioned that as the building ages, it needs more and more repairs such as electrical, plumbing, etc.

B. BADMINTON (Page 8)

Wayne Dalin went through his report and thanked Helen Lam and other volunteers for all their help. There are some issues to be resolved such as more court time for juniors and the problem of play time arising from the 21 pt. game vs the 15 pt. game. Wayne emphasized that it was important to consider all sides while still trying to resolve the problem. A timer has been approved for a trial basis by the board, but he has not been able to source one yet.

Al Imrie asked about our relationship to Badminton B.C. Wayne replied that they are struggling to raise revenues but seem too intent on running things their way. He suggested that we try to work more closely with Badminton B.C. and that we keep emphasizing our positions to them. Many members were unhappy with their fee structure this year, but he does not know if there are any plans to make changes this year.

Ming Lim wanted to register his strong opposition to a timing system for our courts. Wayne emphasized that we are trying to make it fair for everyone.

Ivy Tsz stated that she does not want to be forced to play the 21 pt. system. She does not mind waiting for court time and has never complained about the wait. Robert replied that other members have complained and we need to balance playing time for everyone.

David Tsai asked if members really wanted to play something that was not sanctioned by IBF. He also suggested that players get cold waiting too long in between games.

Simon Lai questioned courts being blocked for training. The court waits are usually in the evening and very few courts are used for training.

C. SQUASH (Page 9)

Robert mentioned that the new booking system is in place and it has received a lot of positive comments.

D. FITNESS (Page 10)

No questions.

E. MEMBERSHIP (Page 11)

Robert went through the report and graphs. We finished the year up by 25 members.

Dennis Brown questioned increasing Badminton membership considering the problem of wait times.

The Badminton membership is capped at 360 Adult members and the Board of Directors will have to approve any further increases in membership.

F. SOCIAL (Page 12)

Frank went through the report and said that the social events were an attempt to bring Badminton and Squash members together. The Golf Tournament is on July 26, 2009 and participants must be signed up by July 15.

9. RATIFICATION OF DIRECTORS' ACTIONS

MOTION: Brian Covernton moved that the actions of the directors be ratified.
Seconded by Tony Goodson. Carried.

10. ELECTION OF OFFICERS

Slate presented:	Past President	Raymond Wong	Bad.
	President	Sarah MacKinnon	Sq.
	Vice President		
	Treasurer	Sylvia Males	Sq.
	Secretary	Sanne Dryborough	Bad.

There were no further nominations from the floor.

MOTION: Frank Price moved that the presented slate of Officers be accepted.
Seconded by Wayne Dalin. Carried.

11. ELECTION OF DIRECTORS

Slate presented:	Director, Badminton	Ian Lau	
	Director, Squash	Owen Smith	
	Director at Large	Geoff Falk	Sq.
	Director at Large	Bevan Moss	Sq.
	Director at Large	Gerry Takeuchi	Sq.
	Director at Large	Allan Cheng	Bad.
	Director at Large	Yvonne Cheung	Bad.
	Director at Large	David Lum	Bad.

There were no further nominations from the floor.

MOTION: Frank Price moved that the presented slate of Directors be accepted.
Seconded by Wayne Dalin. Carried.

12. ELECTION OF PLANNING COMMITTEE MEMBERS

Slate presented:	Charlie Maddison	Sq.
	Peter Francis	Sq.
	Edwin Hull	Sq.
	Peter Burville	Bad.
	David Tsai	Bad.
	Diane smith	Fit.

There were no further nominations from the floor.

MOTION: Marian Holoboff moved that the presented slate of Planning Committee Members be accepted
Seconded by Bevan Moss. Carried.

13. NEW BUSINESS

B.C. is hosting the Police & Fireman Games this summer. Squash will be played at VRC. Jack Kramer, a retired police officer, gave us more information about the Games. Badminton will be played at Richmond Pro in the first week of August. More volunteers, especially lines people and score keepers may be needed. Members should go to the web site to volunteer.

The meeting adjourned at 8:15 p.m.

President's Message 2009-10

At the beginning of this fiscal year (ending Apr 30 2010) the Board identified several objectives that we were hoping to manage through to completion this year. I'd like to take this opportunity to provide an update as to each of these initiatives.

- 1) Raise Additional Cash to invest in our Club
- 2) Club Safety and Security
- 3) Badminton Scoring and Wait Times
- 4) Cafeteria Appearance and Food

Objective One: Raise Additional Funds:

During the year, the Planning Committee and Board reviewed and prioritized our list of capital repairs and upgrades and we have concluded that, in order to keep our Club safe and attractive for our Membership, we must invest \$646,000 in capital projects in the upcoming year.

Here are the details of the planned upgrades:

Item	Estimated Cost	Status
Roof - Mansard Roof	120,000	Urgent
Roof over the Lounge, Kitchen, Office	50,000	Urgent
Contingencies	40,000	Necessary
Drainage around perimeter and under badminton hall	100,000	Urgent
Fire alarm panel and system upgrade	30,000	Urgent
HVAC - heating system	18,000	Necessary
Badminton hall/floor repairs and repaint	50,000	Necessary
Alarm System	10,000	Necessary
Kitchen Upgrade	25,000	Necessary
Upgrade front entry and signage	30,000	Necessary *
Bar facelift	75,000	Necessary *
Change rooms facelift & lockers	52,000	Necessary *
Furniture	20,000	Necessary *
Computer System	8,000	Necessary *
Fitness Equipment	18,000	Necessary *
Total Estimated Cash Required:	\$646,000	

* Necessary to keep the Club attractive to its existing and new membership over the year.

Proposed Funding:

Cash available from operations	346,000	
Proposed Loan from Vancity	300,000	← Requesting member approval
Total Estimated Cash Required:	\$646,000	

This year we were unsuccessful in securing any government grants despite our efforts, due to across the board government cut backs. However, we were successful in obtaining a letter of intent from Vancity Credit Union, who has agreed to provide a loan of \$300,000 in order that we can proactively upgrade our aging facility.

In order to obtain this loan from Vancity, we must have approval from 75% of the AGM attendees to present to Vancity.

We will then repay this loan from cash available from operations over approximately the next five to six years, without putting financial stress on the Club. This loan would have no direct impact on future membership fees; we have secured this funding as an alternative to significantly increasing membership fees.

I believe it's imperative that we continue to properly maintain and upgrade our facilities, and I'm looking for your support by way of approval of this loan for \$300,000 at the AGM.

Objective Two: Club Safety and Security

During this year we implemented security checks at the entrance on random weekend nights. The person posted at the door checks that people entering the facility are valid members, and if they are not, requests that they pay the appropriate guest fee. We have received positive feedback about this change, and we believe it is a step towards keeping our Club safe, and also ensuring that we minimize non-paying guests. Also this year, we implemented random checks for shoe tags to ensure that all players are either members in good status or paying guests. We intend on keeping these new initiatives in the future. As members, please do your part to question people entering our facility or reporting suspected non-members to the Office.

Objective Three: Badminton Scoring and Wait Times

Both this Board and the prior year Board have spent many hours discussing options to minimize court wait times and to find a compromise re: the multiple scoring systems currently being played in badminton. In regards to the scoring methodology, we respect that some players prefer the old system for scoring even though it's not the official method, and as a Club we are open to people scoring their games however they like. However, we continue to have an issue with wait times, whereby people aren't respecting the posted rules for scoring when there are players waiting for courts. At the Board level we have just recently approved a trial period for a new rule around scoring games during busy times, and we hope that this new approach will be successful. Regardless of the methodology used, we would appreciate that all of our members respect their fellow members and manage their games accordingly to ensure that other players aren't waiting longer than the rules stipulate. Also, we are open to new suggestions/feedback on how to resolve this issue once and for all.

Objective Four: Kitchen Appearance and Menu Options

During this year the kitchen has added additional food items to their menu, and we continue to receive positive feedback from outside leagues on our menu options. The Board has concluded that there is not sufficient usage by the members for the kitchen or the Club to fund substantially overhauling the existing menu, and training the current kitchen staff on how to prepare those different items. I appreciate this is a bit of a "chicken and egg" problem, and welcome member suggestions on this topic. Regarding the appearance of the dining area, we have included some funds in next year's budget for upgrades and will be giving the area a facelift.

On a final note, I would like to take this opportunity to thank all of the Board and other Committee members for their volunteer efforts throughout this year, and look forward to working with many of them again in the upcoming year.

Sarah MacKinnon
President

Financial Summary 2009-2010 and Outlook

HIGHLIGHTS

- Capital improvements of \$287,000 were considerably higher than the prior year spend of \$36,000; of most significance was the roof replacement over the badminton court and related seismic upgrade at \$273,000
- Our available cash balance for building improvements (excluding prepaid fees and capital improvement fund) at April 30 2010 was \$232,000, down \$100,000 from last year as we did not receive the \$100,000 gaming grant in the current year due to government cutbacks
- Revenue of \$693,000 was up 3% from the prior year despite lower membership (total members of 1,452 compared to 1,524 as at April 2009) due to the fee increase over the last year
- Operating expenses of \$505,000 were in line with last year's expenses of \$502,000
- The membership decrease was primarily due to the loss of juniors in Badminton (155 compared to 206) to other newly opened "pay to play" Badminton facilities primarily in Richmond

Financial Summary:	Budget 2011	Actual 2010	Actual 2009
Available cash, beginning of year*	232,125	322,358	375,978
Net cash from operations**	114,342	188,342	168,283
Change in balance sheet items	0	8,667	20,253
Capital improvements	(646,000)	(287,242)	(35,856)
Bank financing/Government Grant	300,000	0	100,000
Available cash, end of year		664,980	628,658
Less: prepaid membership fees***		(432,855)	(306,300)
Cash available for reinvesting	\$467	\$232,125	\$322,358

**Excludes Capital Improvement fund (2010: \$121,897; 2009: \$120,051)*

***Total membership and other revenues less cash operating expenses*

****Approx 70% of membership fees are collected prior to beginning of fiscal year; those prepaid cash amounts are then utilized mostly to cover operating expenses during the next fiscal year*

OUTLOOK:

We expect our membership count to drop slightly due to continued pressure from new Badminton facilities (Richmond) and the new fitness facility next door. In 2011 the Board will focus on initiatives to recover membership in these two areas to improve revenues in upcoming years. As a result of the lower membership, we expect revenue to drop slightly with no offsetting reduction in operating costs. This has a negative impact on our net cash from operations, which we expect to drop to \$114,000 for the upcoming year from \$188,000 for the year ending April 30, 2010.

In the upcoming year we hope to secure funding from Vancity of \$300,000 and continue our focus on much needed capital improvements, which will utilize most of our existing cash position. Refer to the President's Report for details of the planned capital spending. As a result, we expect our cash available for future reinvestment to drop to \$ 0.

Sarah MacKinnon
President

In 2009-10 we concentrated our efforts in maintaining the facility and performing some improvements to the club. Below is a list of the major items that were done during the year.

Badminton Hall

- Replaced the roof over the badminton hall and performed seismic work
- Replaced all fluorescent tube and replaced some ballasts in badminton hall
- Repaired and reinforced the floor in some places in the crawl space under the badminton hall
- Repaired and performed maintenance on the heaters

Squash Courts

- Replaced a water fountain by court 8
- Painted around various areas
- Washed the walls

Fitness area

- Serviced the equipment on an ongoing basis.

Kitchen & Lounge

- Purchase a new deep fryer
- Purchase a new freezer
- Replaced a kitchen faucet
- Replaced a compressor in the kitchen
- Painted outside kitchen area

Change Rooms

- RegROUTED the steam room and showers
- Reconditioned the steam generator
- Performed a variety of plumbing repairs in the change rooms
- Fixed and painted some lockers and painted various areas

Bar Area

- Replaced several draught dispensing faucets
- Installed new hot water booster tank in bar
- Performed a variety of plumbing repairs in the bar
- Repaired the glass washer

General

- Repaired the front door
- Repaired/serviced the roof top units and serviced all the furnaces
- Serviced all exhaust fans & air conditioning units
- Steam cleaned carpets
- Serviced emergency lighting, fire extinguishers, and kitchen fire suppression system
- Pressure washed parking lot and various areas around the club
- Added 21 yards of bark mulch around the building and the grounds
- Pruned some trees alongside Midlothian Street and in front of the building

We would like to thank Robert Trepanier and all his staff for all of the hard work and dedication in the operations of our Club.

Allan Cheng

Badminton House Director

Our goal is to meet the badminton needs of all members so they have no reason to go anywhere else. Like all communities with several hundred people, smaller groups naturally develop because of preferred play time, level of play, as well as other shared interests outside badminton. As your badminton director, I hope to enable such smaller groups to enjoy their game and their camaraderie while fostering greater common grounds among all members. Our structured play programs continue and all are welcome. They include the Monday night Doubles ladder, the Wednesday night Social Mixer and the Thursday night Mixed Double plays. In contrast to the pay-to-play for-profit clubs, our members have unlimited access to the courts and our facilities at all times. Since there is no supervision most of the time, self governance is crucial for the enjoyment of our club by all members.

One source of friction among our membership is the 21 point vs the 15 point scoring system. All tournament plays use the 21 point scoring system. Since a large group of members prefer to stay with the 15 point system, the 15 point scoring system and the 21 point scoring system have equal footing at the VRC during unstructured play time. A 15 point game takes slightly less time than twice the time of a 21 point game. To minimize the wait time for all, we have instituted the 21 point scoring system rule for new games when 3 or more courts are waiting. The rule is sometimes not adhered to. It can also be difficult to follow when two or three courts may be waiting alternately at a given time. We are therefore considering simplifying the rule. The board has decided to give the following new rule a try:

- Allow those playing to 21 points two consecutive games only between 6 to 9 pm on weekdays. During those hours, those choosing the 15 point scoring system play one game before returning to queue. Outside those hours, all players play one game before returning to queue regardless of scoring system. All current rules regarding warm ups and practices apply.

We want your feedback with respect to the new rule. If the feedback is positive, we may expand the rule to apply 24/7. I recognize that no matter what the rule may be, common courtesy must reign for it to work. When you feel that this rule or any other rule is not adhered to by another member, a courteous reminder will be much more effective than any confrontation. Who is right versus who is wrong is secondary. We all share the love of the game and our club facility.

The Phoenix badminton club of Nagoya, Japan and the British Royal Naval badminton team visited us in 2009. Because of the visitors' short notice and other time constraints, VRC participants were selected on an *ad hoc* basis. If you want to represent our club in such future events, do let me know now since such visits are unpredictable.

I want to thank Calvin Holoboff and our entire coaching staff for their contributions throughout the year. Our coach of many years Sian Deng has left us to coach elsewhere. We all miss her. I encourage more feedback about our coaches and coaching. Please tell the front office what you like or dislike about our system, our junior and senior programs. Your feedback means a great deal to the board. But the feedback must be channeled through the front office for it to count. Our senior and junior members have done well in the 2009-2010 tournament season and I look forward to another successful 2010-2011 season. Unfortunately, we had to cancel our 2009 summer tournament because of a lack of interest. I hope we'll do better in 2010.

Ian Lau
Badminton Director

The 2009/2010 has been a very active year for squash. Again this year our total squash membership came in very close to our quota, not counting daytime only.

Tournaments hosted by VRC:

Early Bird Tournament
Gamble 100
Pacific Cost Open
Club Championships
Nationals companion event

The PCO had 105 entrants this year, another excellent draw, and also a successful separate junior B event with another 25 juniors signed up!

Vancouver Squash Leagues

Again this year VRC has the most teams of any other club, or tied for the most teams. Another very successful year. Doubles also continues to be a very active league for VRC.

Junior Squash league

The juniors program and league continued this year. Many juniors have joined and this year the junior program has grown a lot from previous years.

In-House Leagues

VRC ran the usual in-house box leagues for singles, as well as in-house doubles leagues, and as in the past, participation was great. Next year, as a result of the in-house doubles survey, the in-house leagues will be run on a more organized basis to assure better court usage. Summer leagues were also very successful and ran throughout both the spring and summer.

Online court booking system

The online court booking system has been in operation for a full year now, and continues to be a very good system, and appears to encourage more play because it is easier to book courts, and easier to view the availability of courts. Some members questioned the doubles court booking rules, so an extensive in-house survey was conducted to ensure that the rules meet the expectations of the club members. Some minor rule changes were implemented as a result, but the majority of the members, by a significant number, approve of the rules as they now stand.

Other Events and Thanks:

Friday Night Drop-In continues to be a popular event attracting many of our existing as well as new players for some fun. Our thanks to Steve Lawton, our squash professional; team captains; volunteers; and participants for making the 2009-10 year yet another successful and active squash year at VRC.

Bevan Moss, Owen Smith
Squash Directors

The Badminton, Squash and Fitness members were provided with a number of opportunities to join together in social events at the club this year.

The Annual VRC Golf Tournament was held at Country Meadows Golf Course and everyone had fun.

The ever popular “Chinese New Year Badminton Fun Night” organized by Karen Sun took place in Feb. Everyone enjoyed the airplane toss. Thanks to all the prize donors.

The Daytime Badminton members also celebrated Chinese New Year with their very well attended annual lunch and dance. This is a sold out event every year thanks to Michael Poon and all the volunteers.

Several social events hosted in the bar throughout the year by Laszlo augmented our planned calendar of events. A fun night of Calcutta, organized by Steve Lawton, brought out many of the usual suspects and plenty of laughs on the squash courts. VRC also hosted several major badminton and squash tournaments within the year providing ongoing social venues for members and guests.

Geoff Falk
Squash Social Director

This year’s Board saw the need for a communications director to address the lack of information channels between the Board and the membership. New brochures for the badminton, squash and fitness sections of the club were produced and distributed around the club. Also produced were a series of information postcards addressing such topics as security, Board operations and environmental initiatives at the club. A direct mail campaign to attract new fitness members was also implemented. The Board also continues to use the official club website, www.vrc.bc.ca, as well as the squash booking website, www.quickdraws.com to distribute information to members. The annual club newsletter was also produced at the beginning of the year and distributed to members.

Any immediate concerns and questions, however, should still go through the office and the club’s Executive Director, Robert Trepanier.

Gerry Takeuchi
Communications Director at Large

The Vancouver Racquets Club continued to benefit from the healthy revenues the fitness facility and its over 300 members provided. This year revenue from fitness memberships totaled \$75,556 as membership numbers, (310 this year, up one from 309 in 2008-09), from this sector of the club remained almost identical to last year's numbers. The increase in the membership quota in the last two years seems to have had no visible effect on how busy the gym is but the Board and management continue to monitor activity levels and are receptive to any concerns from fitness members in this area.

The club also continues to monitor the wear and tear on the equipment, especially the stairmasters, treadmills and any other equipment that requires mechanical and electrical upkeep. There is a budget set aside to keep this equipment in top condition or to replace damaged and older equipment when maintenance is no longer practical.

The club remains concerned about the future openings of new gym facilities in the Olympic legacy buildings next door to VRC. To help keep our fitness numbers consistent, the club produced a brochure promoting our facility and launched a mail campaign in the immediate neighbourhoods around the club.

Staffing in the gym was provided by Vreni Gurd, who has been with VRC since the gym facility opened in 2002 and who also conducts several fitness-related classes every year. She was joined by Nancy Wong, who joined the VRC staff last year, and Troy Tyrell who also joined VRC last year. Members are encouraged to take advantage of their experience and enthusiasm and set up their own personal fitness programs.

Gerry Takeuchi
Fitness Director at Large

The troubled economy and the opening of competing facilities took a toll on membership numbers at VRC this year. Of biggest concern were the numbers in the badminton sector which fell to 717 this year from 782 members last year. The 'Junior Independent,' 'Junior Family,' and 'Junior Under 10' badminton numbers in particular dropped collectively from 206 members last year to 155 this year. The club, however, while regretting the loss in junior numbers and the revenues these members provide, also realizes the available court time for these members is limited. The opening of new badminton clubs in Richmond also contributed to this loss of junior members. Daytime badminton membership also fell this year, probably more the result of a shaky economy which would affect the mostly senior and retired players who play throughout the day.

Fortunately, for the club, the strength of our badminton membership is always the strong 'Adult' core membership who enjoy, not only the best courts in the region but the bar and kitchen facilities which are not as good at other clubs, including the clubs that just opened. Badminton membership numbers will face even more competition with the opening of new courts in the Olympic legacy buildings next door and at the speed skating oval in Richmond.

Squash membership, on the other hand, remained strong but did see a loss of eight members from 'Summer,' 'Spouse' and 'Junior Family' categories. The minimal loss of members in these categories were offset by slight increases in 'Senior Citizen,' 'Doubles Only,' and 'Junior Independent.' Overall, however, the membership numbers in squash, 425 this year and for the past few years have never been stronger as VRC continues to benefit from the closure of other clubs in the area and the total lack of squash facilities in the city.

Fitness membership remained strong and at quota even though this quota was increased twice in the past two years. There is concern of competing facilities opening up in the Hillcrest Park area in the near future and the effect this may have on our gym membership. To help offset this, the club will conduct a direct mail campaign in the neighbourhood immediately surrounding the club.

Gerry Takeuchi
Membership Director at Large